

# STEPHANO



Integrated Services Ltd

# INTRODUCTION – BUILDING BRIDGES



Stephano Integrated Services Limited (SISL), RC 1539784, established April 2018 and registered in Nigeria in November 2018, is a company offering a diversity of services to meet new and emerging demands within the Energy sector.

SISL as a young player in the industry thrives on the committed and assiduous capabilities of its team and the vast experience of its founder, Dr. (AMBP) Stefano Piotti, a recipient of Shell Petroleum Project and Technology Performance Excellence Award – with over 35 years of experience in the contracting, power infrastructures and oil & gas industries - out of which he spent 20 years in Nigeria.

Our manner of approach is to identify the gap and create bridges that foster collaborations between local companies and facilitate local and international technical partnerships for efficient and successful execution of projects. SISL provides the necessary business development, marketing, management and technical consulting skills to create seamless and mutually beneficial alliances.

## **bridge [ brij]**

<sup>1</sup> noun : a structure spanning and providing passage over a river, chasm, road, or the like.

<sup>2</sup> noun : a connecting, transitional, or intermediate route or phase between two adjacent elements, activities, conditions, or the like.

<sup>3</sup> verb : (to make a bridge or passage over, to span.



# OUR MISSION



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*TO BRIDGE BETWEEN  
NIGERIA AND THE REST  
OF THE WORLD SO AS TO  
EFFECTIVELY OFFER  
WORLD CLASS SERVICES  
TO OUR CLIENTS*

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# OUR VISION

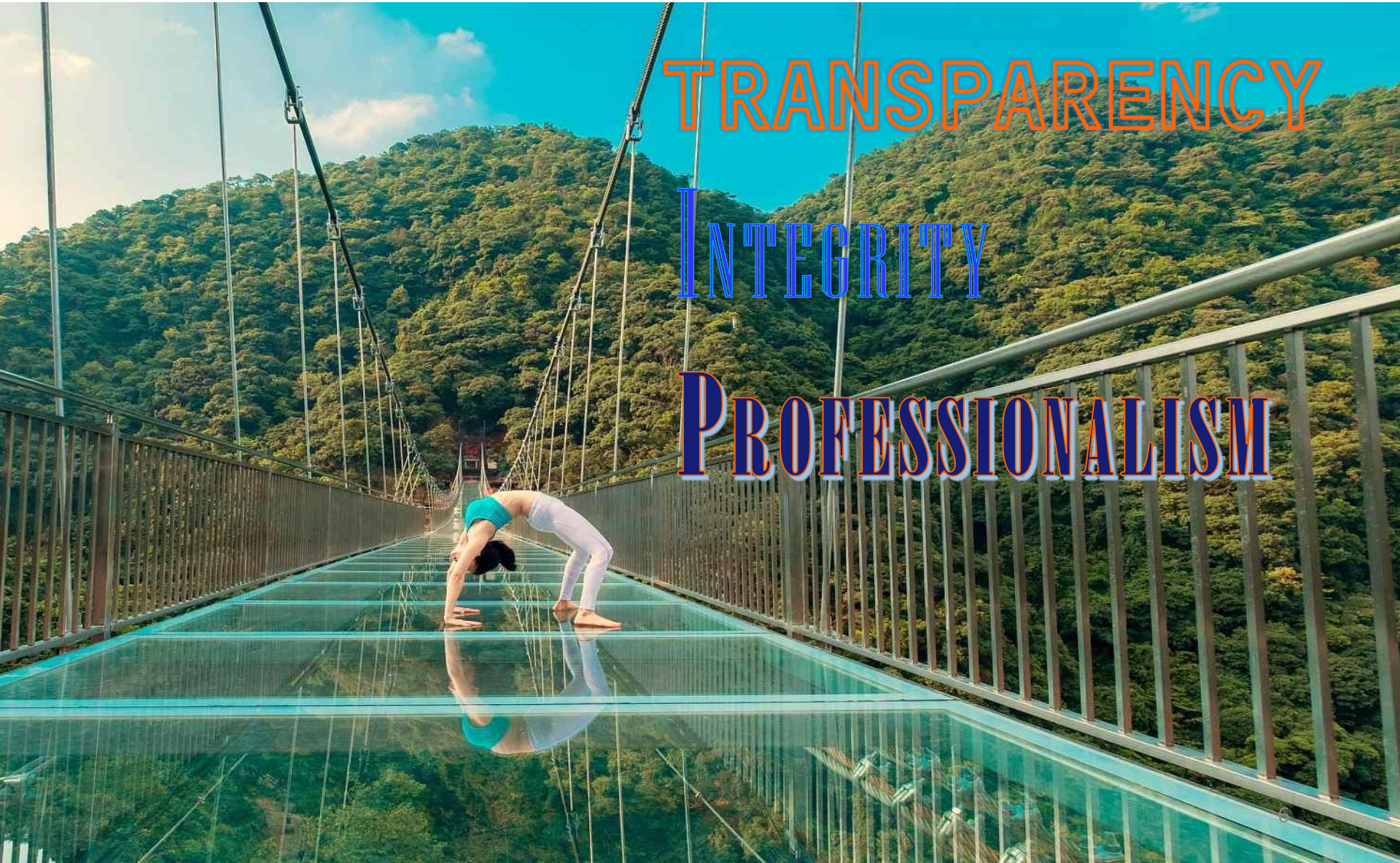


*TO BECOME WITHIN THE NEXT  
FIVE YEARS, THE MOST  
RELEVANT OIL AND GAS AND  
POWER INFRASTRUCTURE  
CONSULTING SERVICES  
COMPANY IN NIGERIA*





# OUR CORE PRINCIPLES – T . I . P



TRANSPARENCY

INTEGRITY

PROFESSIONALISM



# OUR SERVICES



**Oilfield  
Services**

An oval image showing an offshore oil rig in the ocean under a blue sky.



**Business  
Development  
and Marketing  
Services**

An oval image with a globe in the background and several oil barrels in the foreground.



**Sales  
Agency**

An oval image featuring a collage of business-related icons, including a dollar sign, a bar chart, a pie chart, and a magnifying glass, with the word 'SALES' in large blue letters.



**Procurement,  
Expediting &  
Logistics  
Services**

An oval image with a blue background featuring circuit board patterns and binary code.



**STEPHANO**  
Integrated Services Ltd

The company logo, featuring the name 'STEPHANO' in a stylized font with a green and red color scheme, and 'Integrated Services Ltd' below it.



**Real Estate  
Services**

An oval image showing a modern skyscraper with a glass facade.



**Manpower  
Services**

An oval image showing a hand pointing at a group of silhouettes of people.



**Management  
Consultancy  
Services**

An oval image showing a hand pointing at a flowchart diagram with boxes labeled 'Assets', 'Funding', 'Brand', 'Market', and 'Structure'.



# Business Development

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**Sourcing and consolidating technical and financial partnerships to strategically position businesses in order to maximize opportunities and profits.**

**Preparation of Business Reports such as feasibility studies, business plans, developmental plans to mention few.**

**Identifying opportunities, packaging and promoting companies in niche markets**



# **SALES AGENCY**

Serving the downstream, midstream and upstream sectors, our creative marketing solutions is engineered to help our clients build their brands in order to create, deliver and capture value for their customers.

We offer Manufacturer Representative services to leading brands in industry from Europe, UAE and North America



# PROCUREMENT, EXPEDITING & LOGISTICS SERVICES

SISL offers excellent procurement services counting on a number of combined and synergic factors that can guarantee the fulfilment of the whole procurement cycle from :

- ❖ sourcing,
- ❖ vendor qualification,
- ❖ issuance of RFQ ,
- ❖ technical and commercial evaluation and compilation of offers,
- ❖ order placement

Monitoring and expediting of :

- ❖ production,
- ❖ shipment and customs clearance,
- ❖ and delivery to the customer.

*For selected customers financial facilities can be put in place.*

SISL in addition to a network of local service providers, has association and agency representations with internal industry leaders to guarantee first class procurement and logistics services.









# MANPOWER SERVICES

*In Association with our partner agency Covenant India, we are able to provide top notch manpower supply services.*

*Our Team around the world comprises of a large and wide database of both nationals and expatriate personnel in engineering, project management, contract management, and all technical roles from semi-skilled to highly professional manpower.*

*Services offered include:*

-  *Recruitment & Skill Assessments,*
-  *Medical Evaluations Support*
-  *Training and Certifications,*
-  *Administration; documentations, insurance*
-  *Personnel Logistics*
-  *Managed Staffing; payroll, scheduling & reporting*





# OILFIELD SERVICES

We offer services ranging from well intervention services to general facilities maintenance, both with own resources and in collaboration with our international and local technical partners in the following areas:



Remedial services such as Fishing, Whipstock Services

Wireline & Slickline Services

Equipment and Tools Rental Services

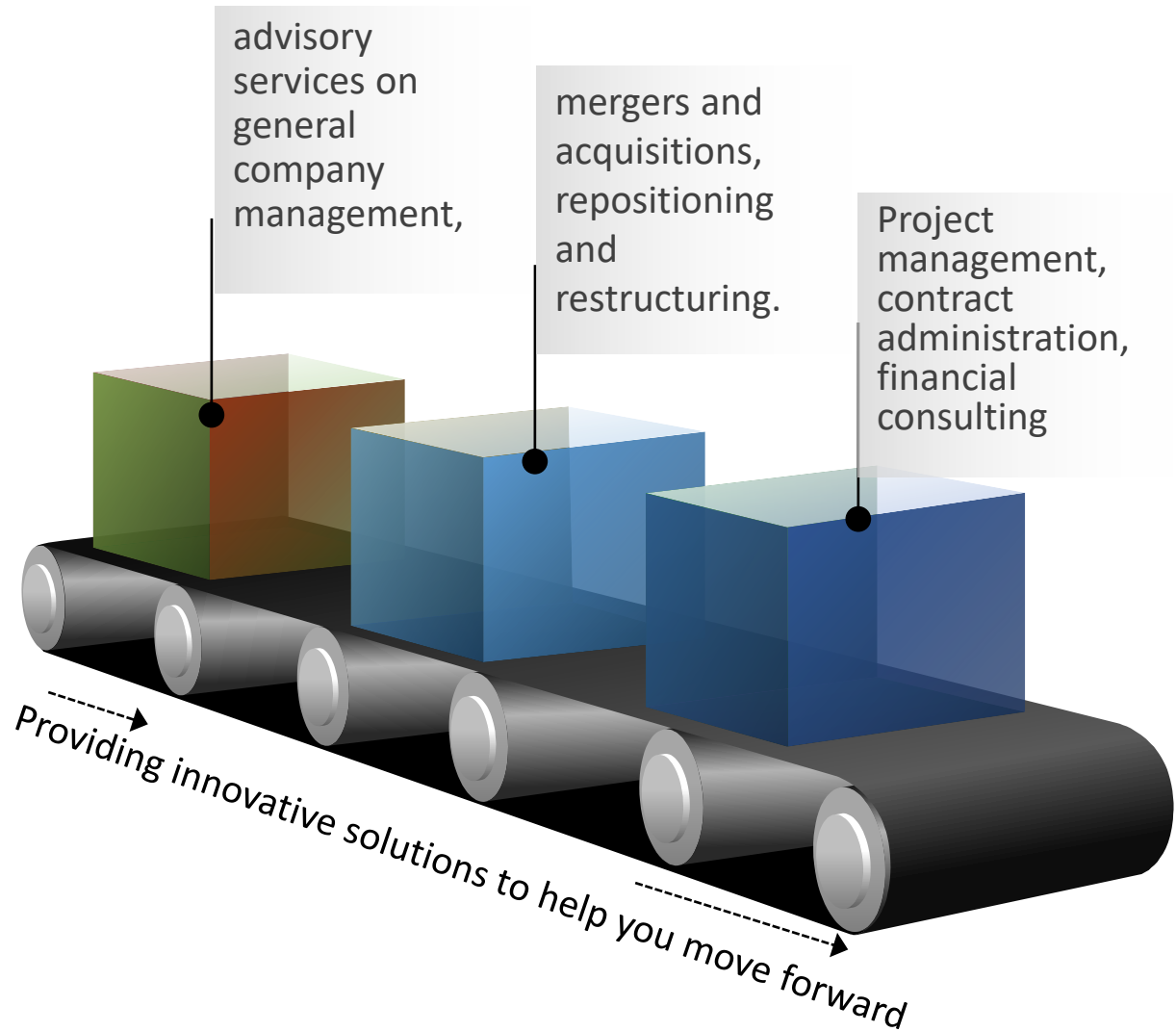
MEIC Works

Supply of Specialized Manpower for Well Services

NDT and MPI Inspection

Environmental Management Services

# Management Consultancy Services



# OUR CLIENTS, PARTNERS AND ASSOCIATES



What does it mean to build a bridge?  
To establish a relationship in order to foster  
understanding and appreciation of cultural differences.



## **SELECTED INTERNATIONAL ASSOCIATES**

**EPCM Expert, Italy - [www.EPCM.expert](http://www.EPCM.expert)**

**Studi Tecnologie Project, Italy - [www.stpitaly.eu/](http://www.stpitaly.eu/)**

**Samic, Italy - [www.samic.it/en/](http://www.samic.it/en/)**

**Italveco Sodai, Italy - [www.italvecogroup.com/en/](http://www.italvecogroup.com/en/)**

**Sicom, Italia - [www.sicomitalia.com/](http://www.sicomitalia.com/)**

**Marval Managing, Italy - business consulting company**

**Covenant, India - [www.covenantindia.net](http://www.covenantindia.net)**

**Advance Engineering Consultant, India - Consulting company**

## **SELECTED LOCAL CLIENTS AND ASSOCIATES**

Morpol Engineering Services Limited - [www.morpol.net](http://www.morpol.net)

Megastar Technical & Construction Company- [www.megastarng.com](http://www.megastarng.com)

WAEP Nigeria - [www.waepnigeria.com](http://www.waepnigeria.com)

Milat Nigeria Limited - <https://milatitalia.com/>

SpringRock Energy - [www.springrockgroup.com](http://www.springrockgroup.com)

NUGI Limited - <https://nugiltd.com/index.html>

Mefgon Tech Nigeria Limited [www.mefgontech.com](http://www.mefgontech.com)

Dioka Integrated Services Nigeria Ltd [www.europipeline-equipment.com](http://www.europipeline-equipment.com)  
(EPE Representative Company in Nigeria)

Airblast Nigeria Limited



The unique operational culture of [epcm.expert](http://www.epcm.expert) is organized to provide high-value service delivery and measurable benefits within our core offerings.

Our extensive in-house, experienced expertise and knowledge base enable us to deliver competitive insights, tailored solutions and toolsets for highly complex and high-risk operations and project types. We focus on analyzing and understanding our clients' specific challenges and needs.

Our solutions integrate sound business architecture and sustainability principles to align with our clients' strategic imperatives.

We have access to a network of specialist consultants who complement our service offering. We will actively engage and partner with our clients to develop and transfer the shared knowledge and insight





## ***STUDI TECNOLOGIES PROGETTI S.p.A***

[www.stpitaly.eu](http://www.stpitaly.eu)

- S.T.P. Studi Tecnologie Progetti S.p.A. is a General Contractor operating worldwide for EP, EPC, EPCM and Integrated Projects implementation to Oil Refining, Gas Processing, Petrochemicals, Chemicals and Pharmaceuticals, Power Industry.
- STP provides full integrated services for Feasibility Studies, FEED, EPC, EPCM, PMC Projects
- The Company provides proprietary technology and know-how for Refinery Upgrading, Gas Processing, Lube Oil Plants, Used lube oil Re-refining, Solvents and Chemicals distillation.

1,200 m<sup>3</sup>/h Mogas Blending - Milazzo Refinery, Italy



*Samic is a company specialized in the construction and assembly of industrial plants. Over the last 50 years it has been dedicated to the quality of its finished products, the development of its facilities and constant investment in the professional improvement and specialization of its employees.*

*Samic boasts of a technologically advanced production area, designed and dimensioned to allow for the realization and movement of constructions and assemblies up to a vertical elevation of more than 30 metres within production departments.*

*Samic's fully comprehensive production cycle includes engineering, component construction, welding, delivery, installation, inspection and testing and, if required, surface treatments and coatings.*

[www.samic.it/en](http://www.samic.it/en)



# ***SODAI***

ITALVECO, an Italian holding company operating in the field of water industries. In 2011, ITALVECO acquires SODAI an Italian engineering company operating in the field of primary and process water treatment solutions as well as in the wastewater depuration for industrial, private and municipal users until the recovery and reuse of water.

Our standard plants provide quite evident economic benefits in:

- **Potabilization of surface waters** (rivers, lakes and so on) with maximum capacity per unit: 1400 m<sup>3</sup>/day of processed water.
- **Potabilization of brackish water**; maximum capacity per unit: 1000 m<sup>3</sup>/day of processed water.
- **Potabilization of sea water** based on reverse osmosis and energy recovery; maximum capacity per unit: 700 m<sup>3</sup>/day of processed water.
- **Industrial water treatment (demineralization or other treatments)** with micro-filtration, ultra-filtration, nano-filtration and reverse osmosis.
- **Water purification of municipal and industrial water** for small or medium sized communities.
- **Waste water treatment.**





**Sicom Italia is an Italian company that supplies piping products in steel & special alloy steel materials for the energy, petrochemical, gas, oil, chemical and naval fields.**

**The "value" of the offered service, both for quality and for specialty of products, has always been the first target of SICOMITALIA, as well as having its own system of guarantee and quality certificate ISO 9001/2008 n. IT240536BV.**

**Reliability, quality, competence, combined to the most various range of piping offered, makes our company the best choice for demanding customers.**

# MARVAL MANAGING

BUSINESS CONSULTING EUROPE, MIDDLE EAST AND NORTH AMERICA



## COMPANY PROFILE

**Marval Managing** has its headquarters in La Spezia, Italy and secondary office in Siracusa, Italy.

Marval Managing is a business consulting company acting as a support to Italian and European companies and provides them with commercial and technical assistance.

Marval Managing was founded in January 2017 in order to find Italian companies that want to develop their business abroad, so that they can be coordinated in marketing and commercial field.

The need for a company to be founded in Italy in order to operate in strict connection with our structures abroad is the result of our work carried out in the last years in terms of knowledge of the local markets, technical/commercial ability as well as the acknowledgement of our reliability by the Buyer and our European clients.

Our organization operates abroad through the support of some Partners and their structures in Nigeria, Morocco, Oman, Saudi Arabia and Bahrain.

We support our clients in the following fields of interest:

- Oil & Gas
- Power plants
- Water and wastewater treatment
- Waste
- Demil



## COVENANT CONSULTANTS

[www.covenant.net/](http://www.covenant.net/)

**Covenant is a premier Executive Search and Recruitment Firm with 500 Full-Time Recruitment Consultants and a strong presence across the globe. We are specialists in the arena of Human Capital with our service unmatched in all metrics - Turnaround Time, Unceasing Availability, Cost-Effectiveness, Steadfast Quality of Service, provided by a team of Principal Consultants and Analysts who will work alongside you with a commitment to perfection. Our experience of working globally has helped us acquire a multicultural Candidate and Client base catering across all Industry Practices. Trust, Integrity, Equity and Quality in every deed, this mission ethos are our driving principles.**



# ADVANCE ENGINEERING

STRUCTURAL CONSULTANT

Advance Engineering Consultant (AEC) is a company engaged in consultancy in Civil, Electrical, Mechanical, HVAC, Telecom and Instrumentation engineering. AEC was established in 1999 to develop consultancy services in India, Asia & Africa. The objective of AEC is to introduce the latest techniques, and to provide professional consultancy in multi-disciplinary areas of structural engineering, bridge engineering, highway engineering, traffic and transportation engineering, water resources engineering environmental engineering and engineering management.

The foundation of AEC's success is built on the talents and capabilities of its professional staff. Lasting success does not come up simply with the award of a consultancy work, but with consistent high-quality performance of a wide variety of technical and managerial tasks throughout the life of a project. AEC's recognition of this fact has enabled them to solve minor as well as major problems for our clients. The company is committed to quality service in the most effective manner.

AEC through its experience of more than two decade has acquired capabilities to undertake projects in different disciplines.



# MORPOL

**ENGINEERING SERVICES LIMITED**

[www.morpol.net](http://www.morpol.net)



Founded June 1968; with an initial share capital of £5,000 which has grown to an authorized Share Capital of NGN2 Billion.



With steady and sustained growth, MORPOL has emerged as an EPC Contractor from medium to large EPC turnkey projects with capability of executing EPC projects of up to USD 300M in the Oil & Gas and Power infrastructure sectors.



Relationship with foreign principals and strategic alliances with local and international technical partners have helped in the growth and capacity development of core competencies.

# MORPOL SERVICES

**MECHANICAL,  
ELECTRICAL &  
INSTRUMENTATION  
INSTALLATIONS**



**PROCUREMENT  
& HAULAGE**



**ENGINEERING**



**FACILITY  
MAINTENANCE**



**ONSHORE &  
OFFSHORE  
PIPELINES**



**CIVIL WORKS &  
STRUCTURAL  
CONSTRUCTION**



**INDUSTRIAL  
PLANTS UPGRADE,  
MAINTENANCE &  
REVAMP**







## EPE IN NIGERIA

PIPELINE MACHINERIES  
EURO PIPELINE EQUIPMENT



### DIOKA INTEGRATED SERVICES NIGERIA LIMITED

No. 3 Chief Okeafate Close Off Iyewuna Drive Trans Amadi Industrial Layout, Port Harcourt.  
E-mail: diokagroup@gmail.com

EQUIPMENT LEASING, PROCUREMENT & PROJECT MANAGEMENT SERVICES



#### COMPANY PROFILE

EQUIPMENT LEASING SERVICES  
PROCUREMENT SERVICES  
CORROSION CONTROL SERVICES  
FABRICATION PROJECT MANAGEMENT  
LOGISTICS SERVICES  
PROVISION OF MANPOWER SERVICES

DELIVERING QUALITY SERVICES TO OUR CLIENTS

EPE-Euro Pipeline Equipment is establishing the basis to penetrate the Nigerian Oil & Gas market via a strong support and constant development of the local content.

Key partner for the EPE Business Development purposes in Nigeria is **DISNL - DIOKA Integrated Services Nigeria Limited**.

**DISNL** is an indigenous company with a wealth of expertise in Project Management, Engineering and Construction, and Procurement, Expediting & Logistics (PEL) services for EPC and Turnkey projects.

**DISNL** is the Sole Representative Company of **EPE** in Nigeria and responsible for the machinery sponsorship of the Italian Company.



[www.europipeline-equipment.com](http://www.europipeline-equipment.com)



# AIRBLAST NIGERIA LIMITED

Stockist of Protective Coatings, Structural Adhesives and Waterproofing



Bridge Expansion Joints



Concrete Repair





***Veragon technologies is a world-class leader in the deployment of first response 'Air to Water' Technology for any requirement, in any environment, in any location in the world.***

***We take the humidity from the air and transform it into a constant flow of clean, pure, mineralised sustainable drinking water.***



***Tried and trusted by commercial operators globally***

***[www.Veragon.com](http://www.Veragon.com)***



Excellence Logging is a specialist oilfield services company with a focus on providing customers with safe, and more technically advanced geological, surface formation evaluation, drilling monitoring, and light well intervention services.

Services offered:

Mud logging

Well Intervention

Date and Consultancy

# OUR POLICIES

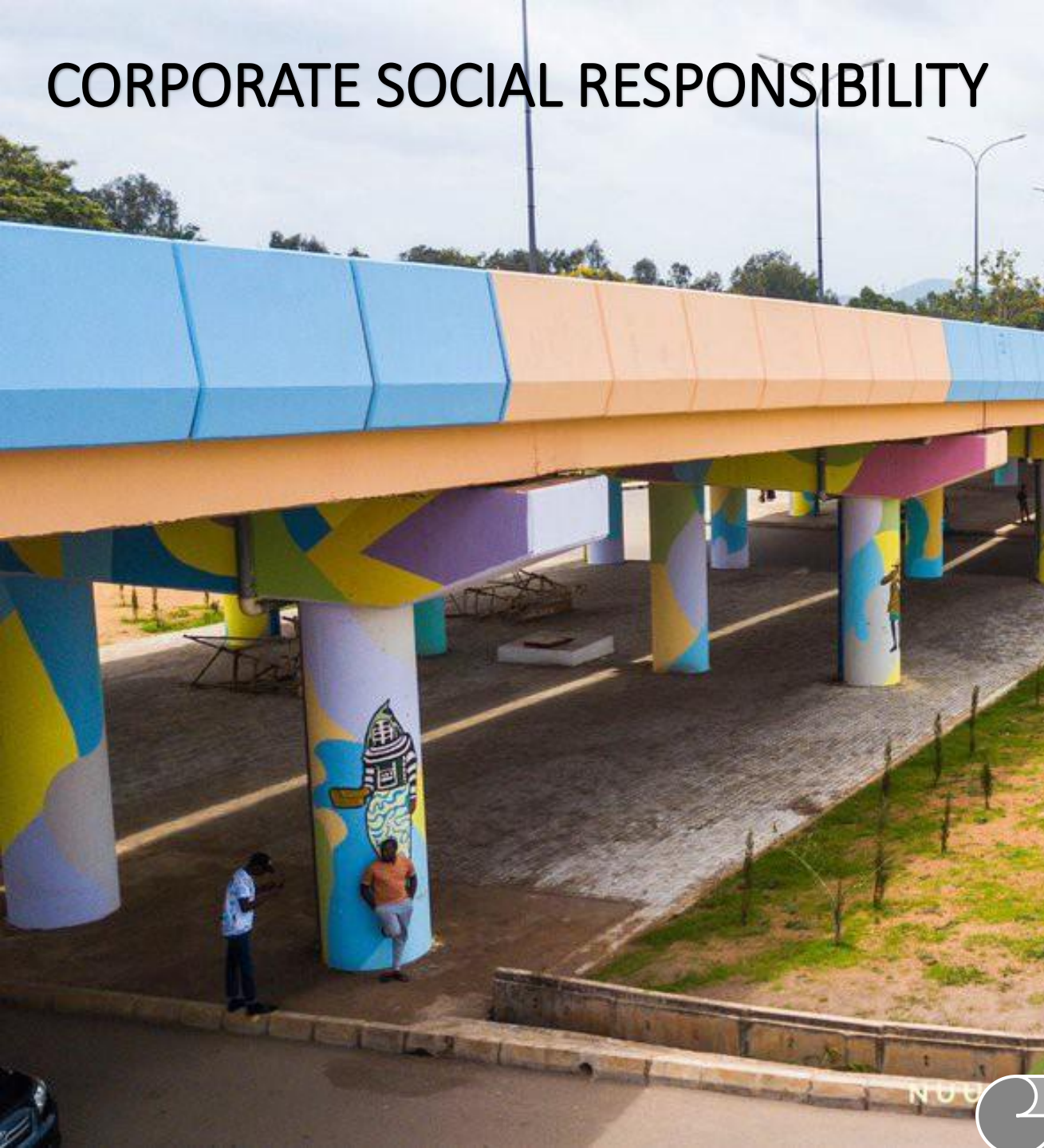
An aerial photograph of a wide river flowing through a landscape of green fields and dense forests. A large concrete bridge with multiple piers spans the river. A long barge is moving across the bridge. The river curves to the right in the background, where a small town is visible on the bank.

## Bridging

To create narrative flow.  
They connect two separate ideas  
and create a smooth transition  
between ideas.



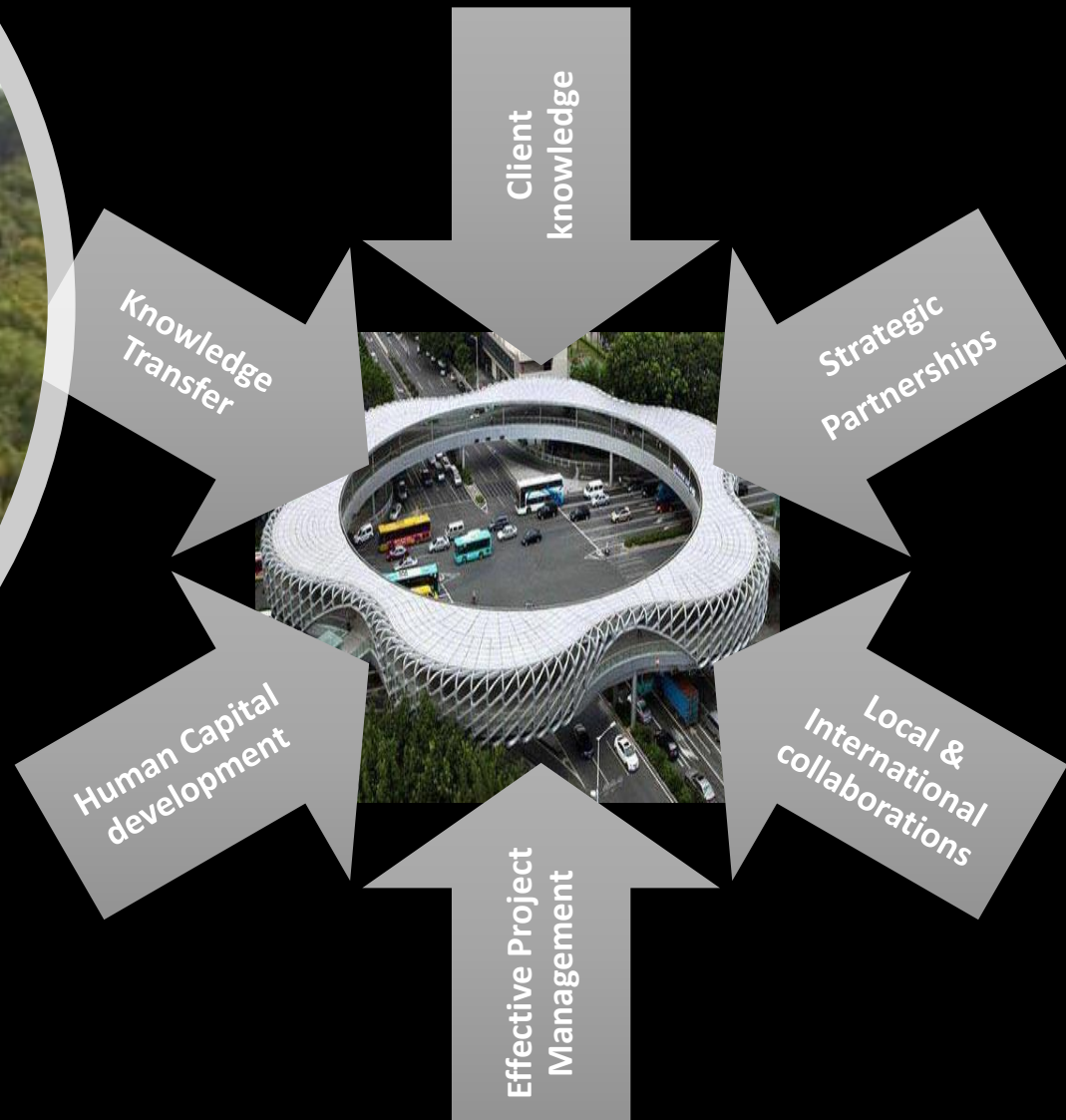
# CORPORATE SOCIAL RESPONSIBILITY



SISL is currently engaged in various CSR projects and activities, with over a hundred beneficiaries through skill acquisition, medical interventions, scholarships, talent promotion, training, education, business sponsorship, self-employment and empowerment programs to Nigerian children and youths.

[www.stephfoundation.com](http://www.stephfoundation.com)





QUALITY  
MANAGEMENT

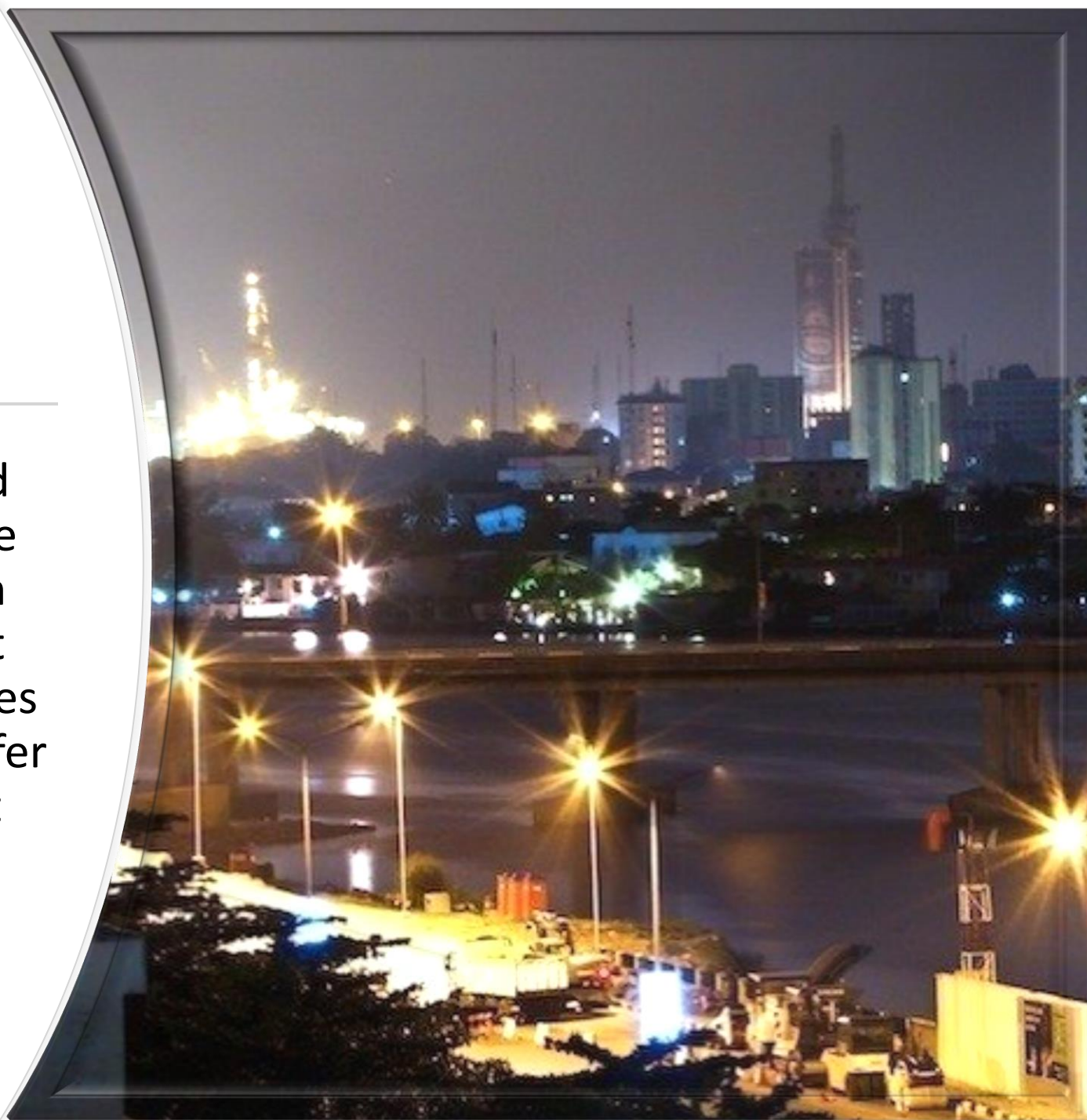
# EQUAL OPPORTUNITY

SISL is committed to an employment policy in which individuals are selected and treated on the basis of their relevant merits and abilities without regard to race, ethnicity, religion age, gender, marital status or disability to ensure all job applicants and employees are given equal treatments in accordance with good employment and work-place practices.



## NIGERIAN LOCAL CONTENT

SISL is committed to full compliance with the Nigerian Local Content act and fully promotes knowledge transfer between the rest of the world and Nigeria.





# HEALTH, SAFETY AND ENVIRONMENT



The HSE objective of SISL is the attainment of zero LTI and zero incidents, not just during contract executions, but in the company's daily activities.

SISL considers safety to be of paramount significance and importance; the undermining of which can endanger lives and security.

**CORPORATE OFFICE**

**27b Uyo Street,  
Rumuomasi, Port  
Harcourt  
Rivers State, Nigeria**

**LIAISON OFFICE**

**c/o G. Cappa Estate  
Life Camp  
No. 3, J.T Useni Way,  
Abuja, F.C.T**



**STEPHANO  
INTEGRATED SERVICES LTD**

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+234 (0)814463626**

**OFFICE HOURS**

**Mondays – Friday  
8:00 am to 5:00 pm**

**CONTACT US**



We bridge  
the gap,

others  
succeed

- we thrive.